**DR GEOFF WELLS**

**CURRICULUM VITAE (summary)**

1. **EDUCATION**

1970 BA (Hons) (First Class), Human Geography, University of Adelaide

1984 Doctor of Philosophy, Human Geography, University of Adelaide

1. **APPOINTMENT AND POSITIONS**

**Academic Appointments:**

2011-2013 Senior Research Fellow, Centre for Regional Engagement, University of South Australia

2009 Dean: External Engagement & Associate Professor, Division of Business, University of South Australia

2008-2010 Member of the Board, Asia Pacific Academy of Business in Society

2007 Founding Director, Graduate Certificate in Sustainable Business, University of South Australia

1984-1995 Foundation Dean of the Science of Creative Intelligence, Maharishi University of Management (MUM), Fairfield, Iowa USA.

1982-1984 Assistant Professor of the Science of Creative Intelligence, MUM, USA

1985-1989 Associate Professor of the Science of Creative Intelligence, MUM, USA

1989-1995 Professor of the Science of Creative Intelligence, MUM, USA

**Visiting Appointments:**

2002-2003 Executive-in-Residence, Sustainable Business

School of Commerce, Flinders University, Adelaide, Australia

**Teaching Awards:**

2005 Award for Excellence in Graduate Teaching, International Graduate School of Business, University of South Australia

1990 Co-recipient, Sears-Roebuck Foundation Teaching Excellence and Campus Leadership Award, Maharishi University of Management, USA

1986, 1987 Outstanding Educator Award, Maharishi University of Management, USA

1. **RESEARCH**

**Research interests**

* Economic valuation and public policy in natural resource management
* Sustainable business
* Community development and community engagement
* Consciousness Based Education

**Recent publications and technical reports:**

Wells, G (ed) 2012, *Sustainable business: theory and practice of business under sustainability principles*, Edward Elgar, Cheltenham, UK (in press).

Wells, G 2012, ‘Introduction: historical and emerging themes in sustainable business’in G Wells (ed) 2012, *Sustainable business: theory and practice of business under sustainability principles*, Edward Elgar, Cheltenham, UK (in press).

Wells, G 2012, ‘The sustainable firm as an ethical construct’ in G Wells (ed) 2012, *Sustainable business: theory and practice of business under sustainability principles*, Edward Elgar, Cheltenham, UK (in press).

Balston, J, Western, M, Kellett, J, Li, S, Wells, G, Gray, A 2012, *Climate change decision support framework and software for coast councils*, Department of Climate Change and Energy Efficiency, Canberra.

Balston, J, Iankov, I, Li S, Wells, G, Kellett, J & Gray, A 2012 *Quantifying the cost of climate change impacts on local government assets*, National Climate Change Adaptation Research Facility, Canberra.

Moscardo, G, Lamberton, G & Wells, G (eds) 2012 *Sustainability in Australian business*, Wiley, Brisbane, Australia.

Clifton, D & Wells, G 2012 ‘Strategy’ in Moscardo, G, Lamberton, P & Wells, G (eds) *Sustainability in Australian business*, Wiley, Brisbane, Australia.

Wells, G 2011, *Benchmarking and indicators for master-planned communities: 21st century best-practice*, Delfin Lend Lease, Adelaide.

Wells, G 2010, *Sustainability for Australian business: principles and practice*, Wiley, Brisbane.

Yang, W, Bryan, B, MacDonald, D, Ward, J, Wells, G, Crossman, N & Connor, J 2010, *A conservation industry for sustaining natural capital and ecosystem services in agricultural landscapes*, Ecological Economics, vol. 69, no. 4, pp. 675-930.

Wells, G & Mallawaarachchi, T 2008, *Native vegetation management practices in a South-East farming community: a preliminary study in attitudes, values and incentives*, Native Vegetation Council, Adelaide, South Australia.

Wells, G 2005, *Biosequestration strategy: benefit-cost and risk analysis*, SA Water Pty Ltd, Adelaide, Australia.

As a senior executive and consultant between 1987-2008 I have written over 80 technical and business reports for companies and organisation, including government agencies and departments.

**Recent Conference/Seminar papers**

Wells, G 2008, ‘Local government and community under climate change: taking charge at the local level’. Presentation to the inaugural Eastern Region Alliance of Councils Workshop, October 28, 2008, Adelaide, Australia.

Wells, G 2008, ‘Conducting council business under radical uncertainty’. Keynote presentation to the 2008 Local Government Climate Change Summit, 4-5 June 2008, Adelaide, Australia.

Wells, G 2007, ‘Beyond sustainability screens: doing the numbers”. Keynote presentation to the Melbourne Financial Services Symposium, March 6, 2007, Melbourne, Australia.

Wells, G 2007, ‘Measuring carbon value-at-risk and value-of-gain’. Presentation to the Melbourne Centre of Financial Studies, May 16, 2007, Melbourne, Australia.

In my professional work 1985-2012 I have made over 100 presentations to academic and professional organisations in the USA, UK and Australia.

**Research Grants**

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| **Year** | **Recipients** | **Funding Agency** | **Project** | **Amount** |
| 2011-2012 | Centre for Regional Engagement, UniSA | Australian Government  Department of Climate Change and Energy Efficiency | Coastal Adaptation Decision Support Pathways Project | $435,000 |
| 2011 | Centre for Regional Engagement, UniSA | South East Natural Resource Management Board | 2011 Evaluation of ‘Caring for Our Country’ projects, Social Evaluation Questions | $15,000 |
| 2010-2012 | LGA-UniSA consortium | National Climate Change Adaptation Research Fund | Developing financial tools for local government management of climate change | $550,000 |
| 2008 - 2009 | IGSB, UniSA | SA Water | Valuing catchments as assets | $100,000 |
| 2005 - 2006 | Imperative Plus Pty Ltd | Native Vegetation Council, SA | Native vegetation management practices: attitudes, values, incentives | $12,000 |
| 2000 - 2001 | AgPura Pty Ltd (G Wells project leader) | AusIndustry Start Graduate R & D Grant | Mathematical model for non-GMO grain commodities logistics system | $100,000 |

1. **CONSULTING**

**Certified Management Consultant (CMC)**

Institute of Management Consultants (Australia), Melbourne, Australia &

International Council of Management Consulting Institutes, London, UK

**Member of the Institute of Management Consultants (Australia)**

I consult in strategy development, financial modelling, business analysis, organisational change, and leadership and people management. Clients have included:

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| **Company** | **Location** | **Date** | **Project** |
| City of Whyalla | South Australia | 2012 | Facilitation of strategic planning workshops and review of strategic plan. |
| Keith District Hospital | South Australia | 2012 | Strategic and business analysis. |
| MEGT (Australia) Ltd | Melbourne | 2012 | Business analysis, strategy development and strategic financial modelling. |
| City of Mount Gambier | South Australia | 2011 | Strategic planning & organisational change in strategic management. |
| Delfin Lend Lease | South Australia | 2011 | Benchmarking audit, Mawson Lakes Joint Venture & recommendations on best-practice development for Master-Planned Communities. |
| Adelaide Hills Council | South Australia | 2011 | Facilitation of strategic planning workshops and review of strategic plan. |
| District Council of Robe | South Australia | 2010-2011 | Community engagement & planning initiative. |
| City of Mount Gambier | South Australia | 2010-2011 | Change processes for sustainable organization. |
| District Council of Robe | South Australia | 2009-2010 | Financial modelling and facilitation of community engagement on Marina project. |
| Eastern Regional Alliance of Councils | Adelaide | 2008 | Inaugural workshop on climate change impacts for local government in the eastern region. |
| Workskil Inc | Adelaide | 2008 | Leadership seminars with senior managers. |
| The Teleran Group | Adelaide | 2003-2008 | Facilitation of organisational and strategy review.  Delivery of modules in national leadership programs. |
| StudyGroup Australia Pty Ltd | Sydney | 2004-2007 | Strategy development and financial analysis with CEO and executive teams. |
| COG HR Management | Adelaide | 2005-2007 | Business mentoring and coaching. |
| J. & A .G. Johnston | Adelaide | 2006 | CEO strategic analysis and advising. |
| Playford Capital Pty Ltd | Adelaide | 2004-2006 | Facilitation and strategy reviews with Board of Directors. |
| Virotec International Ltd | Brisbane | 2005 | R & D on sustainable business tools and technical services. |
| Retail Brands Group | Adelaide | 2004 | Strategy review and development with CFO and executive team. |
| Games Workshop | Sydney | 2003 | Strategy review with CEO and executive team. |
| Institute of Medical and Veterinary Science | Adelaide | 2003 | Business process and operations review and recommendations |
| Grounds & Gardens | Adelaide | 2003 | Strategy review and development with CEO and COO. |
| The Australian Teenage Cancer Patients Society Ltd | Sydney | 2002 | Strategy review and development and scenario analysis with Board of Directors. |
| Medvet Science Pty Ltd | Adelaide | 2002-2003 | Strategy review, development and financial modelling of all business units with Board of Directors, CEO and executive teams. |
| Ericsson Business Phone Pty Ltd. | Sydney, Brisbane | 2002 | Strategic review and strategic financial modelling with national executive team. |
| Longevity Management Systems Pty Ltd | Sydney | 1999-2001 | Strategic financial modelling of business feasibility. |

1. **MANAGEMENT CONTRACTS**

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| **From** | **To** | **Employer** | **Position** | **Responsibilities** |
| 1995 | 1996 | HR Soft Inc (US) | Financial director | Financial management |
| 1996 | 1997 | Enlightened Audio Design Inc (US) | Director of Manufacturing | Operations management |
| 1997 | 1998 | Genetic ID Inc (US) | Founding Director and General Manager | General management |
| 1998 | 1999 | Telegroup Network Services Inc (US) | General Manager, Asia Pacific | Management |
| 1999 | 2000 | AgPura Pty Ltd (AUS) | Managing Director | Management |
| 2001 | 2002 | Michell Australia Pty Ltd (AUS) | General Manager | Strategy & Development |
| 2003 | 2004 | Medvet Science Pty Ltd (AUS) | Group Business Manager | Business management |
| 2005 | 2006 | Imperative Plus Pty Ltd (AUS) | Joint founding Managing Director | Management |